StartUp Center, University of Central Missouri and Johnson County United Way present. . .

The Artful Askers Workshop

"Building Relationships with Funders, Resources, and Donors"

"Philanthropy is the 'art' of connecting a cheerful giver and a grateful recipient by an 'artful' ask."

The Trainer,
Robert J. Vickers

Bob is nationally known for his relationship-building, grant writing, and fund development skills and materials. Author of more than 45 books and training manuals, he has taught nonprofits, community organizations, and churches to work together, find support through foundation grants and corporations, and access millions of dollars of free in-kind resources. Working with community nonprofits, churches, faith-based organizations, Chambers of Commerce, United Way agencies, and numerous denominations, he has led workshops for "doers" and "donors" such as philanthropists and benefactors, individuals, funding agencies, corporations, foundations, initiatives from The White House, DOL, HHS, S.A.M.H.S.A., various Governors offices, numerous churches and more. . .

As Founder and President of Artful Askers, he has more than 3 decades of philanthropic development, church, and nonprofit expertise. As an educator, he empowers people with the knowledge and expertise they need to engage corporations, foundations, and other philanthropists by cooperating and collaborating to build community and engage in the process for themselves rather than hiring consultants!

Bob has taught 29,000 doers, nonprofits, and churches *and* has taught more than 3,000 donors and funders to engage in this giving or receiving process.

See:
www.BobVickers.UPCsites.com
www.ArtfulAskers.com
or www.BobVickers.com

Do you need new ways to fund your vision?

Join us for a one-day capacity-building and sustainability workshop with 7 hours of EMPOWERING information helping you to access money and other resources to meet needs in your community!

A One-Day Workshop--Choose the one that best works for you!

Thursday, January 31, 2013 OR Thursday, February 21, 2013
9:00 am to 4:00 pm (Registration fee includes lunch, snacks and drinks)

at The StartUp Center at The University of Central Missouri
117 Hunt Street, Warrensburg, MO

Hosted by Dr. Mary McCord, The StartUp Center

$49 per person
Registration Required - Limited Seating - Options Available

The Fee includes a workbook, pages of research/leads, a CD of templates, sample proposals and resumes, handouts, snacks, drinks, and lunch (total retail value of $200-plus). You will receive everything you need to be successful.

This unique workshop provides technical assistance for capacity-building, fund development, and sustainability empowering nonprofits, community organizations and churches to build relationships with foundations, corporations, individuals, and other funders and access money and other resources following a proven model and process. The workshop covers the psychology of giving, getting ready to receive, sharing your vision in writing with the right people at the right time asking for the right things, gleaning, leveraging, and tracking and utilizing volunteer hours, access to free items, the power of a "thank you" note, and the key--following up/following through whether rejected or approved in building successful relationships with supporters and donors.

The workshop schedule:

8:30 a.m.	Doors open, registration begins, materials distributed
9:00 a.m.	Workshop starts promptly on time
12:00 p.m.	Lunch break (pizza and fast lunch or bring your own)
12:30 p.m.	Workshop resumes
4:00 p.m.	Workshop concludes (yes, breaks in-between, too!)

Don't pay a consultant—
come and learn the knowledge for yourself!

To register online or for more information: www.BobVickers.UPCsites.com