

# State Farm Marketing & Sales Competition Schedule

November 8, 2019 - Warrensburg, MO

Time	Description	Location
7:00 AM	Shuttle Pick up Students & Coaches at Hotel	Best Western
7:15 AM	Breakfast Available at UCM	WDE 3200
7:30 AM	Student Orientation	WDE 3413
7:30 AM	Role Play Judges and Buyers Orientation	WDE 3415
8:00 AM	Marketing Presentation Judges Orientation	WDE 3411

Other Room Information at UCM	
WDE 3413	Students Quiet Room
WDE 3415	Judges & Buyers Room
WDE 3600	State Farm Executives
WDE 3200	Recharge Café - Refreshments Available
WDE 3703	Coach Focus Group (11:30am-12:30pm)

Sales Role Play (15 mins)		Customer Service Role Play (15 mins)	
Room WDE 3412		Room WDE 3416	
8:00 AM	<b>W. Michigan U</b> Ryan Demas	8:00 AM	<b>Arizona State U</b> Ashley Hew
8:20 AM	<b>U of Georgia</b> Madeline Savage	8:20 AM	<b>U of Minnesota</b> Hunter Babcock
8:40 AM	<b>U of Oregon</b> Jake Gibson	8:40 AM	<b>U of Missouri</b> Kristen Ross
9:00 AM	<b>Ball State U</b> Josh Shepard	9:00 AM	<b>U of Central Missouri</b> Logan Lee
9:20 AM	Break - 10 mins	9:20 AM	Break - 10 mins
9:30 AM	<b>Arizona State U</b> Nathan Coady	9:30 AM	<b>U of Georgia</b> Winston Cowart
9:50 AM	<b>U of Minnesota</b> Samantha Byun	9:50 AM	<b>U of Oregon</b> Leo Amatullo
10:10 AM	<b>Mid TN State U</b> Bryauna Wilson	10:10 AM	<b>Georgia State U</b> Alex Aubain
10:30 AM	<b>U of Central Missouri</b> Orlando Hatfield	10:30 AM	<b>U of Houston</b> Nalani Gruel
10:50 AM	<b>Duquesne U</b> Jessica Altsman	10:50 AM	<b>W. Michigan U</b> Sarah Obermeyer
11:10 AM	Break - 10 mins	11:10 AM	Break - 10 mins
11:20 AM	<b>Georgia State U</b> Hanan Musa	11:20 AM	<b>Mid TN State U</b> Forrest Mason
11:40 AM	<b>U of Houston</b> Drew Chrichton	11:40 AM	<b>Duquesne U</b> Aubree Halusic
12:00 PM	<b>U of Missouri</b> Grant Garske	12:00 PM	<b>Ball State U</b> Daniel Schultz
12:20 PM	Lunch - 40 mins	12:20 PM	Lunch - 40 mins
1:00 PM	<b>Arizona State U</b> Ashley Hew	1:00 PM	<b>U of Central Missouri</b> Orlando Hatfield
1:20 PM	<b>U of Oregon</b> Leo Amatullo	1:20 PM	<b>U of Georgia</b> Madeline Savage
1:40 PM	<b>Georgia State U</b> Alex Aubain	1:40 PM	<b>Mid TN State U</b> Bryauna Wilson
2:00 PM	<b>U of Houston</b> Nalani Gruel	2:00 PM	<b>Arizona State U</b> Nathan Coady
2:20 PM	<b>U of Central Missouri</b> Logan Lee	2:20 PM	<b>W. Michigan U</b> Ryan Demas
2:40 PM	Break - 10 mins	2:40 PM	Break - 10 mins
2:50 PM	<b>U of Minnesota</b> Hunter Babcock	2:50 PM	<b>Duquesne U</b> Jessica Altsman
3:10 PM	<b>U of Georgia</b> Winston Cowart	3:10 PM	<b>Ball State U</b> Josh Shepard
3:30 PM	<b>U of Missouri</b> Kristen Ross	3:30 PM	<b>U of Minnesota</b> Samantha Byun
3:50 PM	<b>Duquesne U</b> Aubree Halusic	3:50 PM	<b>U of Houston</b> Drew Chrichton
4:10 PM	Break - 10 mins	4:10 PM	Break - 10 mins
4:20 PM	<b>W. Michigan U</b> Sarah Obermeyer	4:20 PM	<b>U of Missouri</b> Grant Garske
4:40 PM	<b>Mid TN State U</b> Forrest Mason	4:40 PM	<b>U of Oregon</b> Jake Gibson
5:00 PM	<b>Ball State U</b> Daniel Schultz	5:00 PM	<b>Georgia State U</b> Hanan Musa
5:20 PM	Role Plays End		

Marketing Presentation (20 mins)	
Room WDE 3411	
8:30 AM	<b>Georgia State University</b> Alex Aubain & Hanan Musa
9:00 AM	<b>Middle Tennessee State University</b> Forrest Mason & Bryauna Wilson
9:30 AM	<b>Duquesne University</b> Jesscia Altsman & Aubree Halusic
10:00 AM	Break - 15 mins
10:15 AM	<b>Ball State University</b> Daniel Schultz & Josh Shepard
10:45 AM	<b>University of Georgia</b> Madeline Savage & Winston Cowart
11:15 AM	<b>University of Central Missouri</b> Orlando Hatfield & Logan Lee
11:45 AM	Lunch - 30 mins
12:15 PM	<b>Western Michigan University</b> Ryan Demas & Sarah Obermeyer
12:45 PM	<b>University of Houston</b> Nalani Gruel & Drew Chrichton
1:15 PM	<b>University of Minnesota</b> Hunter Babcock & Samantha Byun
1:45 PM	Break - 15 mins
2:00 PM	<b>University of Missouri</b> Kristen Ross & Grant Garske
2:30 PM	<b>University of Oregon</b> Leo Amatullo & Jake Gibson
3:00 PM	<b>Arizona State University</b> Ashley Hew & Nathan Coady
3:30 PM	Marketing Presentations End

Reception, Awards, & Dinner	
5:00 PM	Shuttle Service to Best Western from University
6:00 PM	Shuttle Service from Best Western to University
6:30 PM	Reception & Photos - Student Union 240
7:00 PM	Dinner & Awards - Student Union 240

